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Subject:

Submittal of Dual Format Data Block Reader Cost Proposal

Enclosure:

(1) Three (3) copies of Cost Proposal for Dual Format
Data Block Reader (EX-CX-14, Rev. 1) dated
17 May 1971

Gentlemen:

Fairchild is pleased to submit as enclosure (1) the cost proposal for a Dual Format Data Block Reader. This quotation is based on the original design and development described in our proposal no. ED-CX-14, dated 7 October 1969.

The price has been revised to reflect changes in cost of materials and labor over the elapsed 20 month period since the last quotation. In addition, as requested, engineering support time has been added for integration and acceptance testing at the customers facility. Option A and B of the quotation include identical tasks with the exception of the interface magnetic tape unit and printer which will be furnished by the customer in Option B.

This proposal includes all of the costs required to design, develop, and fabricate one Reader which will handle all 70mm and 9.5 inch both sprocketed and unsprocketed film. The Reader will operate at a speed of 12 inches per second with either negative or positive material. Unlike previous Reader the film will not be transported over the stationary member of the film drive, in order to reduce the risk of scratching the film. It is proposed to use a slack film loop to limit film wander, if this proves feasible, rather than the use of special film spools, in order to permit film handling on standard spools.

Automatic correction for film wander will be extended to .090 inches, in order to compensate for the use of standard film spools. The problems of reading high density low contrast positives will be investigated and resolved by a combination of more effective light sources and higher sensitivity amplifiers. In addition to the effort quoted in the proposal, Monthly Technical and Financial reports will be supplied.

This proposal	is submitted on the basis of a CPFF type	contract and two options
have been pro	posed. Option A is quoted	Option B is quoted at
	Option B excludes the supplying of parag	raph 4.3.8 Printer and
paragraph 4.3	. 11 Tape recorder as related in the subject	t proposal. Back-up
for the dollar	s quoted is available for immediate negotia	tion.

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A Division of Fairchild Camera and Instrument Corporation

300 Robbins Lane, Syosset, New York 11791

Proposal No. ED-CX-14 Revision 1 17 May 1971 (S.I. 300,001)

DUAL FORMAT DATA BLOCK READER

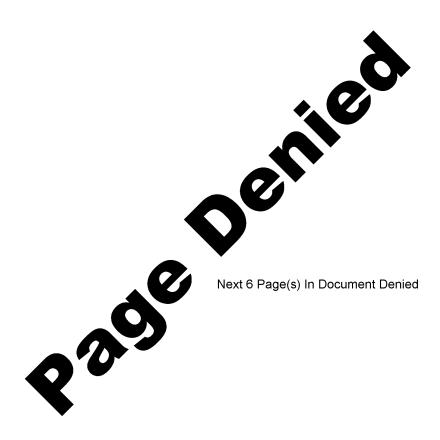
FAIRCHILD SPACE AND DEFENSE SYSTEMS

Proposal No. ED-CX-14 Rev. 1 17 May 1971

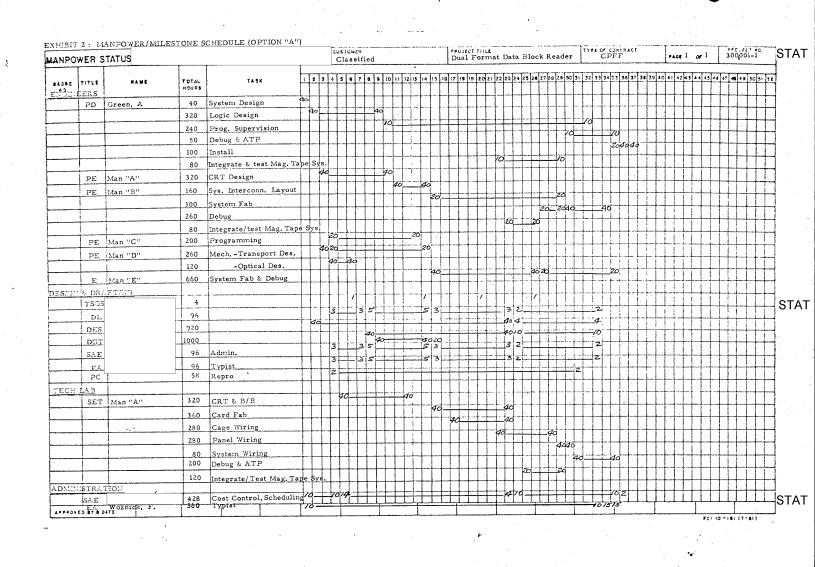
COST ESTIMATE

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FAIRCHILD SPACE AND DEFENSE SYSTEMS

Proposal No. ED-CX-14 Rev. 1 17 May 1971

EXHIBIT 3: OVERHEAD AND G&A RATES

The overhead and G&A rates included in this proposal are as follows:

Engineering Overhead

135% of direct engineering labor.

Manufacturing Overhead

185% of direct manufacturing labor including both Factory and Quality and Reliability.

General and Administrative

23% of the total of all other costs, including labor, overhead, material and any other incidental costs.

